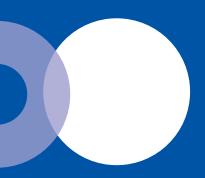
One strategy to deliver our vision

Our strategy blueprint 2020—2030



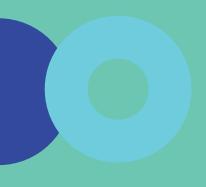


Sydney **VAT&R**

Acknowledgement of Country

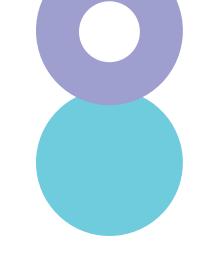
Sydney Water respectfully acknowledges Aboriginal people as the traditional custodians of Sydney, Illawarra and the Blue Mountains where we work, live and learn.

Their lore, traditions and customs nurtured and continue to nurture the waters (bulingang or saltwater and muulii ngadyuung or sweetwater) in our operating area, creating well-being for all. We pay our deepest respect to Elders, past, present and emerging. We acknowledge their deep connections to land and waters. In the spirit of reconciliation, we remain committed to working in partnership with local Traditional Owners to ensure their ongoing contribution to the future of the water management landscape, learning from traditional and contemporary approaches, while maintaining and respecting their cultural and spiritual connections.





Our strategy architecture





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Our values

We have the customer at the heart



First choice of customers & partners

We deliver a world-class customer experience and collaborate with our current and future customers, communities, stakeholders and partners to deliver better autromes



We work together with integrity

Successful & innovative business

We are socially responsible and sustain a positive return for our shareholders and the community



Highperformance culture

We deliver results; focusing on safety, inclusion, innovation and accountability



We care for one another, the environment and the community



Thriving, liveable & sustainable cities

We deliver world-class products and services to our city and are champions for the environment, public health and resilience





We own our decisions and make every dollar count

We create better and simpler ways of doing things

Our focus areas:



Creating a world-class customer experience



Asset lifecycle optimisation



Robust risk, commercial & financial discipline



Stakeholder & community engagement



Safety, culture & leadership



Keeping it simple



Insight-led decision making



Embracing a circular economy



Digitalisation – people, assets & customers



Future-ready workforce



New products, services & markets





First choice of customers & partners

We deliver a world-class customer experience and collaborate with our current and future customers, communities, stakeholders and partners to deliver better outcomes

Success at Sydney Water looks like:

- Our customers and partners come to us as their first choice – their experience is world-class
- We create a shared ambition through insightful customer, partner and stakeholder engagement
- Our customers, partners and stakeholders have access to accurate and timely information aligned to a digitalised Smart Sydney

How we will measure we're on track:



Customer Experience

Customer Conversion Rate

Where we will start:

- Our customers interact with us easily and seamlessly through the channel of their choice and have adequate information to make informed choices
- We provide products and services for each customer segment, through a range of delivery models, that exceed traditional offerings
- Proactive and meaningful customer and stakeholder engagement is embedded in our business-as-usual practices
- Customer, partner and stakeholder insights inform our decision-making
- We are the preferred partner for new water and wastewater infrastructure (Western Sydney)













High-performance culture

We deliver results; focusing on safety, inclusion, innovation and accountability

Success at Sydney Water looks like:

- We are widely acknowledged as an employer of choice and a sought-after partner
- Our workforce culture and capability creates business development opportunities
- Our early career program and partnerships are the recognised supply chain of industry talent
- We are a recognised leader in health, safety and well-being in Australia

How we will measure we're on track:

Total Reportable Injury Frequency Rate

Culture Index



Where we will start:

- Our people understand individual and team accountabilities and collaborate to deliver our vision
- Our people enjoy a positive, ethical, inclusive and contemporary experience and are empowered to innovate, learn and deliver
- We have a workforce plan to deliver the right people with the right qualities and capabilities at the right time
- Strong health, safety and well-being performance underpins our strong business performance













Thriving, liveable & sustainable cities

We deliver world-class products and services to our city and are champions for the environment, public health and resilience

Success at Sydney Water looks like:

- Our water and waterways are world-class and support thriving, liveable and sustainable cities
- Our environmental performance is world-class
- We are a resource recovery business with an increasing portfolio of circular economy products and services
- We have made substantial progress towards zero impact on the environment (focus on water, waste and carbon)
- Our cities' waterways are clean, healthy and safe for swimming and recreation
- Our system is resilient to shocks and disruptions (eg. we have achieved advanced system reliability and performance)

How we will measure we're on track:

Water Service – Network Reliability Wastewater
Service –
Network
Reliability

Volume of Recycled Water Supplied

Environmental Impact Index

Where we will start:

- We deliver on our obligations and consistently provide safe, affordable, reliable and highquality products and services
- We build strong linkages between service and asset performance, risk and financial performance
- We have optimised the trade-off between proactive and reactive maintenance
- We have adopted circular economy practices in planning and delivery of products and services
- We are actively educating our customers, partners and stakeholders on benefits of a circular economy
- We are contributing to the NSW Government's Priorities by supporting 'greening our city' and enabling 'greener public spaces' initiatives





















Successful & innovative business

We are socially responsible and sustain a positive return for our shareholders and the community

Success at Sydney Water looks like:

 We are successfully managing a commerciallyviable integrated water cycle - consistent with a circular economy approach

How we will measure we're on track:

Overall Profitability Indicator Potable Water Consumption per Capita

Innovation Effectiveness Index

Where we will start:

- We are actively involved in water sector reform
- Everyone has been involved in process and business improvement resulting in simplified and efficient processes
- Our decision-making is strategic, agile and streamlined through an optimised governance structure
- Innovation and creativity are embedded in our ways of working
- Our investments align with our ambitions and priorities rather than historical performance
- Our customers, shareholders and regulators acknowledge the affordability of our services and return on investment we deliver
- We will use trusted data and insights to define and shape our enterprise value and service offerings. These insights will be used to support decision-making and improve our services









Our 11 focus areas

These are the areas we are focusing on across the business to help us achieve our Strategic Outcomes. Our focus areas will change over the life of Our Strategy, as we achieve and celebrate our milestones. Your CDPs and team plans will contribute to our focus areas.



Creating a world class customer experience

We deliver an exceptional customer experience, every day, every time and for everyone.



Stakeholder & community engagement

We engage and collaborate with our customers, community and stakeholders to empower them and support informed decision-making.



Insight-led decision making

We manage information and data as an asset to provide new insights and intelligence to decision making.



Digitalisation – people, assets & customers

We enhance the digital experience for the benefit of our people, assets, customers and the city.



Keeping it simple

We work together to simplify and improve our work processes, to make it easy for our customers, stakeholders and people.



New products, services & markets

We leverage our core products and service capabilities to deliver solutions that our customers and communities want.



Future-ready workforce

We work with our people and partners to build capabilities to be successful for the future.



Robust risk, commercial & financial discipline

We improve and embed robust risk and commercial management and financial discipline in our decision-making processes.



Asset lifecycle optimisation

We optimise the asset lifecycle to generate value for our customers and communities.



Safety, culture & leadership

We build on our safety, culture and leadership journey to make Sydney Water the best place to work.



Embracing a circular economy

We create value for our customers and communities by embracing circular economy practices with the use of water, energy and materials to restore and regenerate the natural environment.

